

LCSC Price List and Pricing Policy: 1 April 2017 to 31 March 2018

This document sets out the prices and pricing policy for the LCSC for the period 1 April 2017 to 31 March 2018. These are valid at the date of publication but the prices set out may be changed at any time in accordance with the Club rules.

1. Membership Fees

Membership fees are reviewed annually by Mancom, any proposed changes must be approved by a majority vote the AGM.

Members are required to pay the renewal subscription on the anniversary of their joining. Any member who is late paying may be allowed up to 2 months grace at the discretion of Mancom. After than time the membership will expire and should the member wish to continue using the Club facilities they will be required to reapply.

The annual membership fees are:

Membership Category	Cheque or Bank Transfer	Direct Debit
Full Membership	£202	£190
Family Membership	£324	£306
Country	£ 96	£ 90
Overseas	£ 67	£ 64
Age Group 24 – 26	£ 99	£ 87
Student 23/Under (no joining fee)	£ 45	£ 42
Associate (non sailing)	£146	£135
Joint sons of the Thames (no joining fee)	£103	£ 98
Absent	£36	£34
Honorary	No fee	No fee

Joining fee.

The joining fee is £50, unless otherwise stated in the table above. This may be waived in support of membership campaigns etc. at the discretion of ManCom. Returning members are not charged a joining fee.

2. Offshore Cruising and Racing Events

Offshore sailing events are charged on a case by case basis and it is responsibility of the Rear Commodore Offshore to approve the price of each event. The Club recognises that there can be some uncertainty around numbers or costs such that the final profit or loss made on a specific event is difficult to predict or to control. Because of this the Club does take some financial risk in running events and the following approach should be followed when prices are set:

- Overseas events and UK events longer than weekend tend to have little flexibility and involve significant financial risk to the Club. Prices for the event should be set in order to achieve a surplus for the event of 10% of the direct costs. This is to provide some contingency for the event and for other events and also to contribute towards the costs of overheads such as administration and insurance.
- There is generally greater flexibility with UK weekend events and these are priced differently. Prices should be set in order to break-even with 6 people on a boat (assuming a 3 cabin boat). If less than 6 people are booked the event should not go ahead, although the Rear Commodore Offshore may give approval to proceed if specific circumstances warrant it. If more than 6 people are booked any surplus above 10% may, with the approval of the Rear Commodore Offshore, be used to pay for supplies, fuel, meals or similar items on the event.
- Pricing for all events should allow for a discount of 30% for the organiser and for the skippers.
- Non Members will be charged an additional amount of £20 for a weekend event and £60 for longer events. Non-members may only attend one event then they must join.
- The charge for events may include or exclude certain items such as fuel, mooring and supplies or even flights and transfers in the case of overseas trips. The decisions on exclusions will be made on a case by case basis by the trip organiser but must be clearly communicated to members at the time of booking.
- Payment must be received by the club prior to the event in accordance with the Offshore Sailing Policies and request for a refund due to a cancellation will be managed in accordance with the Offshore Sailing Policies.
- Where Club members join club events using their own boats a fee is payable to the club toward the cost of the organisation of the event. The fee should be on a per-head basis and be determined by the event organiser and be communicated in advance to the relevant boat owner.

3. Training

The prices for shore-based training course are set by the Vice Commodore, the prices for 2017/18 are:

Shore-based Training	Members	Non-members
Day Skipper Theory	£ 330	£ 380
Coastal Skipper Theory	£ 330	£ 380
RYA First Aid	£ 75	£ 95

The prices for Offshore practical training courses are set by the RYA Chief Instructor, the prices (excluding exam fees) for 2017/18 are:

Offshore Practical Training	Members	Non-members
Skipper Development	£240	£260
Start Yachting	£230	£280
Boat Handling	£240	£260
Spinnaker	£240	£260
Comp Crew / Day Skipper Weekday	£515	£535
Comp Crew / Day Skipper Weekday/weekend	£570	£595
Coastal Skipper / Yacht Master	£595	£625
RYA Day Skipper Combined Course	£799	£840

The prices for Dinghy training courses are set by the Rear Commodore Dinghies and Dinghy Chief Instructor, the prices for 2017/18 are:

Dinghy Training	Members	Non-members
RYA level 1 and 2	£325	£375
1 hour Modules – members only	£10 - £20	
3 hour Modules – members only	£30	

The prices for Power boat and Safety boat training courses are set by the Vice Commodore and Powerboat Chief Instructor, the prices for 2017/18 are:

Power Boat and Safety Boat Training	Members	Non-members
RYA Power boat level 1 & 2	£ 200, less rebate of £100 after 2 additional duties	£300
RYA Safety boat level 1 & 2	£ 150, less rebate of £60 after 2 additional duties	£280

4. Dinghies Boat Hire and Mooring

The prices for Dinghy hire and mooring (storage) are set by the Rear Commodore Dinghies and agreed by Mancom, the prices for 2017/18 are:

- Racing (excluding Wacky Racing): £12 per person per session
- Wacky Racing, River Banking and other: £10 per person per session

Hire of wetsuits and personal equipment is £5 per session.

Non-members will be charged an additional £5 temporary membership fee per session and will be restricted to 2 sessions per year.

The annual charge for mooring of dinghies, for the year 1 April 2017 to 31 March 2018 is:

- Frequent user: £110
- Infrequent user: £360

A frequent user is a member who uses their boat on 10 or more club organised events in the relevant billing year. Undertaking of Duties is treated as 'usage'.

5. Social Events

Social events are charged on a case by case basis and it is responsibility of the Social Secretary to set the price of each event. As with sailing events, each social event should be priced with the objective of achieving a 10% surplus on the event to allow for contingency and as a contribution towards the overheads. The Club recognises that when prices are set there can be some uncertainty around numbers or costs such that the 10% surplus may not always be achieved.

Guests and Non-Members are generally welcome to LCSC social events at an additional charge of £5 per head.